

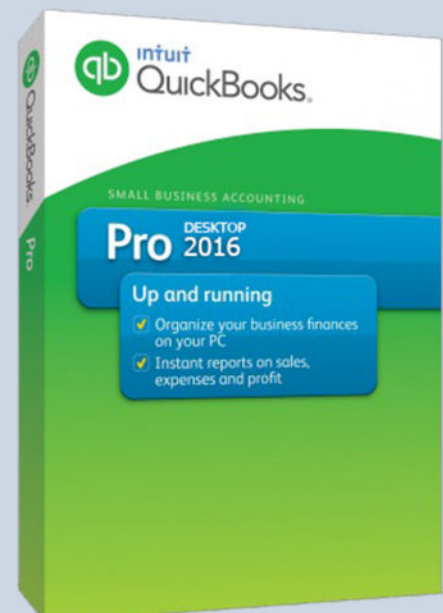
With over 6000 product items
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managing stock is very impor-
tant for us

Faheemah Girach
Systems Administrator
Rateways Investments

Serious Retail Solution for Serious Businesses, QuickBooks Pro Point of Sale

Whose is Rateways Investments

If you own an Ex-Japanese motor vehicle and have bought a spare part from Harare street or if you have ever used a commuter omnibus chances are you have used one spare part from Rateways most fondly referred to as Mazuda Spare Parts. What makes this retail shop the epicentre of spare parts is the fact that they have the widest stock range in Zimbabwe and have the best prices.



Location : 4 Caster Road Southerton
30 James Martin Road Southerton

Employees: 30

QuickBooks Pro Features

- Extensive Inventory management
- Different look up criteria for stock, with over 6 different look ups ideal for part numbers, item codes, bin location and other nifty user information.
- Affordable solution with no yearly renewals
- Data security : Extensive user permissions

Rateways Investments/ Mazda Parts

'When Rateways came to use they already knew they wanted QuickBooks. According to them they wanted a affordable stable system that was tested and could get the job done for multiple warehouses and research led them to QuickBooks. Incidentally they had gone through 2 distributors already before they settled on Simply Accounting. What made them settle for Simply Accounting was the fact that unlike other distributors we knew the system and how to make sure it conformed to the requirements they needed.'

Anesu Muvingi : QuickBooks Pro Advisor



Getting Started With QuickBooks The most daunting task was importing all the inventory into the system. 'With over 6000 items each having its own individual code, item number, part number 1, 2 and sometimes 3, description, bin location, we had a lot of data to process. Luckily we had a great team to walk us through and managed to import everything in a matter of minutes.

Because we were already using a different system we were worried for the training aspect but luckily QuickBooks was simpler than our previous software, the learning curve was so small we started using the system with just 10 minutes of training

Different Look up Search Options One of the important factors we had to consider was that every part has its own part number and several others depending on the manufacturer. Whilst we have an experienced team we needed to make sure that if the customer did not know the exact part they needed but had the part number we could easily look the item up, determine price and whether we had it and process the sale. And that is exactly what we got from QuickBooks.

QuickBooks Security With so many people accessing QuickBooks security was very important. We needed to make sure no one unauthorised issued a discount and if they did that we had a ceiling of just how much discount they gave. With QuickBooks every sale history is connected from the associate who made it, the customer who bought and the price charged.

Multiple Warehousing We do not just have a lot of stock items, some of it is very bulky and is located at our storage unit or at a different shop. With QuickBooks Pro we are able to determine exactly how much stock we have and where it is. We cannot afford to lose a sale because of a stock out.



Reporting Feature At the end of the day we need to know not only how much we made in sales, but our profitability, inventory levels, most common returns, fastest moving lines, reorder levels that need stocking up. We cannot afford to be caught with our pants down.

We have all our retail reports convert into business accounting reports with QuickBooks Enterprise Solution. With this software we can easily get full accounting reports and when needed get consolidated accounts across all the business branches and make the best decisions.

Support. Before settling with Simply Accounting we went through two other QuickBooks distributors. We needed to make sure that whilst we got a stable point of sale system, whenever we needed assistance or the system was down or we needed training we would get exactly that. Since getting the system in 2015, we are happy with the support and response time.